SOUTHERN DISTRICT OF NE	EW YORK	X	
DAVID A. JOFFE,		: :	17-CV-3392 (VEC)
	Plaintiff,	:	17-C V-3392 (VEC)
		:	
-against-		:	
		:	
KING & SPALDING LLP,		:	
		:	
	Defendant.	:	
		X	

INITED OT ATEC DICTRICT COURT

## MEMORANDUM IN SUPPORT OF DEFENDANT'S MOTION TO PRECLUDE THE TESTIMONY OF KRISTIN KUCSMA

Defendant, King & Spalding ("K&S"), submits this memorandum in support of its motion to preclude the anticipated testimony of plaintiff's expert economic witness, Kristin Kucsma. Ms. Kucsma is expected to offer testimony as to the alleged economic damages suffered by plaintiff ("Joffe") by virtue of the supposed loss of an opportunity that he would have had (but for his termination) to work at another AmLaw 100 law firm as a partner or "counsel" or to work at an AmLaw 200 law firm as a partner.

As discussed below, Ms. Kucsma's methodology relied on assumptions supposedly taken from a draft report by Joffe's "employability" expert, Gordon Kamisar, concerning Joffe's prospects in the "but for" world. This is why plaintiff needed to recall Kamisar to supplement his initial testimony (which was limited to the alleged reason for Joffe's alleged inability to find a job after his termination) when defendant indicated that Kucsma's testimony should be excluded. (Tr. 951-952). However, even after being recalled to the witness stand, Kamisar failed to provide the predicate for Kucsma's assumptions. In fact, he failed entirely to address in any respect one of the most critical assumptions in her calculations, *i.e.*, that Joffe would earn

average partner (or counsel) compensation three years after attaining that position. His testimony established that he <u>cannot</u> provide that predicate. Kucsma's testimony must therefore be excluded.

### I. EXPERT TESTIMONY MUST HAVE AN ADEQUATE FOUNDATION

FRE 703 requires that expert testimony, including expert testimony concerning damages requires a proper factual foundation. "Put another way, an 'expert's testimony [regarding future earnings loss] must be accompanied by a sufficient factual foundation before it can be submitted to the jury." *Elcock v. Kmart Corp.*, 233 F.3d 734, 755-756 (3d Cir. 2000); *Boucher v. U.S. Suzuki Motor Corp.*, 73 F.3d 18 (2d Cir. 1996). While the district court has discretion to admit or exclude expert evidence, it is an abuse of discretion to admit expert testimony that is speculative or conjectural "or if it is based on assumptions that are so unrealistic and contradictory as to suggest bad faith or to be in essence an 'apples to oranges' comparison." *Boucher*, Id. at 21 (citations omitted).

In Boucher, the plaintiff was a young man with a spotty work record when he was injured at work. *Id.* at 20. His expert economist was permitted to testify at trial about Boucher's "lost earnings" on the assumption that he would have worked a full-time job "for the rest of his career." *Id.* at 22. The jury awarded Boucher a substantial amount in lost future earnings and the defendant appealed, arguing that the expert's assumptions lacked a factual basis. On appeal, the Second Circuit cautioned against the temptation to answer such an argument with "the shorthand remark that the jury will give it the weight it deserves." *Id.* at 22 (citing *In re Air Crash Disaster at New Orleans, Louisiana,* 795 F.2d 1230, 1233 (5th Cir. 1986). Noting that the "Federal Rules of Evidence require a greater degree of discrimination than that," the court held

"[w]here lost future earnings are at issue, an expert's testimony should be excluded as speculative if it is based on unrealistic assumptions regarding the plaintiffs future employment prospects. . . . " Id. at 21-22. The court concluded that the expert's projections were not "accompanied by a sufficient factual foundation . . ." Id. (emphasis added).1

# II. KAMISAR'S TESTIMONY FAILS TO LAY AN ADEQUATE FOUNDATION FOR KUCSMA'S TESTIMONY

#### A. Kucsma's Calculations Rely On Kamisar's Assumptions.

The economic calculations that Joffe intends to present to the jury through Kucsma's testimony rely on assumptions that she makes based on Kamisar's opinion about what Joffe's employment prospects would have been in a "but for" world (*i.e.*, where he had not been terminated by K&S). Kucsma herself does not purport to have any knowledge concerning what Joffe's employability would have been. Rather, she is an economist who was tasked with making economic projections based on Kamisar's supposed opinions. With that as her predicate, Kucsma's calculates damages that assume three scenarios<sup>2</sup>:

1. In Scenario A, Alternative 1, Joffe would have: (i) become a partner at an AmLaw 100 firm in 2019; (ii) been paid average partner compensation in 2022; and (iii) been paid average annual increases in 2019 (upon promotion) and in 2020-2022 in equal

See also Quinones-Pacheco v. American Airlines, Inc., 979 F.2d 1, 6 (1st Cir. 1992) ("Because [the expert's] analysis was predicated on an assumption not supported by the record - the assumption that [the plaintiff] suffered from a permanent, total disability - the district court did not err in excluding the proffer."); Gumbs v. International Harvester, Inc., 718 F.2d 88, 98 (3d Cir. 1983) ("expert's testimony [regarding future earnings loss] must be accompanied by a sufficient factual foundation before it can be submitted to the jury.").

Kucsma's calculations and assumptions are set forth in PX 197.

- percentage amounts (48.46 percent increases each year) sufficient to raise his compensation to the projected average partner compensation in 2022.
- 2. In Scenario A, Alternative 2, Joffe would have: (i) become a "counsel" at an AmLaw 100 firm in 2019; (ii) been paid average counsel compensation in 2022; and (iii) been paid average annual increases in 2019 (upon promotion) and in 2020-2022 in equal percentage amounts (21.82 % each year) sufficient to raise his compensation to the projected average counsel compensation in 2022.
- 3. In Scenario B, Joffe would have: (i) become a partner at an AmLaw 200 firm in 2019; (ii) been paid average counsel compensation in 2022; and (iii) been paid average annual increases in 2019 (upon promotion) and in 2020-2022 in equal percentage amounts (20.14 % each year) sufficient to raise his compensation to the projected average in 2022.

Kucsma's expert report and deposition testimony made it clear that she had no basis of her own for opining that Joffe would become a partner or counsel or for opining that Joffe would be paid average compensation three years after becoming a partner or counsel. According to her report:

Further, in both Scenarios, we assume that Mr. Joffe would have received median earnings for the positions of partner and/or counsel by January 1, 2022, three (3) years after obtaining those positions. [SOURCE: Draft Expert Report [of Gordon Kamisar]<sup>3</sup>

At her deposition, Kucsma acknowledged that her calculations did not in fact use "median" earnings but instead used average earnings.

Kucsma reiterated at her deposition that she relied entirely on Kamisar's "draft" report for this assumption and that she simply built in cumulative annual compensation increases for Joffe from 2019 to 2022 that resulted in 2022 compensation equal to the average that she projected for partners or counsel.<sup>4</sup> By doing so, she calculated damages figures that build in huge increases in compensation in the early years of a hypothetical Joffe partnership (or counsel position) that her calculations then carry forward for the balance of his work life.

# B. <u>Kamisar's Testimony Does Not Establish A Predicate For Kucsma's Calculations.</u>

Kamisar's November 18 testimony was confined entirely to a discussion of Joffe's diminished career prospects as a result of his termination. He failed entirely to address the "but for" scenario of a supposedly bright future for Joffe as a partner at an AmLaw 100 or AmLaw 200 firm or as a counsel at an AmLaw 100 firm. K&S therefore asked to preclude Kucsma's testimony on those subjects as lacking foundation. (Tr. 951-952). However, the Court permitted Joffe to recall Kamisar as a witness on November 19. Yet, even when permitted a "do over," Joffe failed to elicit testimony from Kamisar that would provide a predicate for Kucsma's calculations.

First, Kamisar provided no testimony that would support Kucsma's assumption that Joffe would have achieved average (or median) earnings of a partner or counsel within three years of promotion. In fact, his (second) direct examination elicited <u>no testimony whatsoever</u> on this subject, even though it is a linchpin of Kucsma's calculations. The only thing that Kamisar

Attached as Appendix A are pp. 75-81 of Kucsma's deposition transcript in which she testified as to the basis for her calculations and assumptions. The projected earnings figures discussed there are different from those in PX 197 because the numbers in the exhibit reflect updated projections based on the same methodology.

testified to on his (second) direct examination on the subject of expected earnings was that Joffe's earnings (as an equity partner) would be depressed in the initial years as a result of the need to "buy in" to a hypothetical partnership. (Tr. 1214) He provided no testimony as to when Joffe could expect to earn the average of what an equity partner earns (or, for that matter, on whether or when Joffe would ever become an equity partner). He also provided no testimony concerning when a non-equity partner or counsel can expect to earn the average (or median) compensation for those positions.

Kamisar's testimony on cross-examination underscored why the subject was unaddressed by his direct examination. Kamisar acknowledged on cross-examination that his own report stated that "[f]irm compensation policies vary, and multiple factors come into play, so it is <a href="mailto:impossible">impossible</a> to pinpoint what Mr. Joffe's compensation would have been upon promotion to a partner or counsel position, or predict how gradually or sharply his compensation would have <a href="mailto:risen in the few years after his promotion.">risen in the few years after his promotion.</a>" (Tr. 1245-1247, emphasis added.) That testimony could not be more obviously inconsistent with Kucsma's assumption (purportedly based on Kamisar's opinion) that Joffe would have received huge increases in compensation immediately after promotion to bring him to the average partner (or counsel) compensation three years after such promotion.

That flaw alone is sufficient to preclude Kucsma's testimony because the assumption she made (that Joffe would earn average compensation three years after promotion to any of the three positions encompassed by her testimony) is at the heart of her calculations. It is, however, only one of many flaws resulting from Kamisar's testimony.

Kamisar did not testify that Joffe would have been likely to become a partner (or counsel) at an AmLaw 100 firm. Rather, he testified on direct examination that Joffe would have been "virtually guaranteed" to obtain a job as a partner or counsel at one of an AmLaw 100 or AmLaw 200 firm or at a "smaller" firm that recruits lawyers with similar qualifications. (Tr. 1206, 1232-1233) He testified that it was a "common occurrence" for associates who leave an AmLaw 100 firm in their eighth year to "eventually" make partner at such other firms. (Tr. 1206, 1208, 1230) When forced to disaggregate that opinion as to the different positions for which Joffe might have been hired in the "but for" world, however, Kamisar conceded that he could not identify a single eighth year associate who left one AmLaw 100 firm and ultimately became a partner at another and he eventually acknowledged that it was "not very common" that a seventh or eighth year associate laterals to another AmLaw 100 firm and becomes a partner. (Tr. 12330-1232). He also acknowledged that the chances of making partner at any AmLaw 100 firm are small. (Tr. 1234)<sup>5</sup> This is an additional (and independent) reason why Kucsma should not be permitted to testify, in particular with respect to damages under Scenario A, Alternative 1.

Kucsma's testimony lacks foundation for the additional reason that it fails to account for Kamisar's testimony that promotion to non-equity partner is the first step to partnership at many firms; that it could be many years before a non-equity partner is promoted to equity partner; that it is not possible for an outsider to determine whether a particular partner is equity or non-equity; and that some non-equity partners remain in that position for their entire careers. (Tr. 1241)

Kamisar also acknowledged that (as his report stated) "[a] senior associate promoted to a non-

The best Kamisar could do was to say that he believed it would not have been "freakish or extremely rare" to "move from eighth year to counsel at another firm and <u>later</u> become a partner." (Tr. 1231, emphasis added). However, he could not provide a single example. In any event, Scenario A, Alternative 1 and Scenario 2 in Kucsma's analysis both assume that Joffe would have moved <u>directly</u> from associate to partner, an assumption not supported in any way by Kamisar's testimony.

equity position is also likely to see an increase in compensation but one far below that of an equity partner because of the wide gap in compensation between equity and non-equity partners." (Tr. 1244)

The above testimony eviscerates Kucsma's assumptions as to Scenarios A, Alternative 1, and Scenario 2, neither of which account for a progression by Joffe from non-equity to equity partner. Rather, both Scenarios: (i) rely on "averages of averages" that include both equity partner and non-equity partner compensation; and (ii) include in those "average of averages" firms that do not even have non-equity partners, many of which are at the upper tier of the AmLaw 100 list (thus skewing the "average of averages" upward)<sup>6</sup>.

#### III. Kucsma Cannot Fill In The Gaps Left By Kamisar's Testimony

Kamisar's testimony does not simply leave gaps in the analysis of where Joffe would have landed in the "but for" world; the testimony actually contradicts the assumptions that are the basis for Kucsma's testimony. Even if the flaw involved mere gaps, however, Kucsma (who is not an employability expert) would not be permitted to fill in those gaps by relying on some omitted part of Kamisar's testimony because one expert witness may not give the opinion of another expert who does not testify on his/her opinion. While Rule 703 permits an expert to rely on hearsay evidence that may include another expert's report, it does so only because the expert is subject to cross-examination on the validity of the hearsay sources. *See TK-7 Corp. v. Est. of Barbouti*, 993 F.2d 722, 732 (10th Cir. 1993) (quoting Rule 703 Advisory Comm. Notes) (emphasis added). *See also Accord In re M/V MSC FLAMINIA*, No. 12-CV-8892 (KBF), 2017

According to the American Lawyer article that is PX 131 (at p. 100), ten of the top fourteen firms (ranked by average partner compensation) have zero non-equity partners. The compensation figures for these firms are, not surprisingly, outliers that bring up the average considerably.

WL 3208598, at \*5 (S.D.N.Y. July 28, 2017) ("[E]xperts may rely on one another, but they may only do so if the requisite standards for reliability are met each step of the way. If one expert's opinions are built upon a foundation laid by another, reliability of the latter requires reliability of the former"); Tokio Marine & Fire Ins. Co. v. Norfolk & W. Ry. Co., 172 F.3d 44, 1999 WL 12931, at \*4 (4th Cir. 1999) (unpublished table decision); Mooring Cap. Fund, LLC v. Knight, 388 F. App'x 814, 820 (10th Cir. 2010) ("An expert is not entitled to testify to opinions that rely on the opinion of another expert, simply because the other is an expert."); In re Imperial Credit Indus., Inc. Sec. Litig., 252 F. Supp. 2d 1005, 1013 (C.D. Cal. 2003). "To allow otherwise would deprive the opposing party of the opportunity to cross examine the expert on the basis for the nontestifying expert's opinion." See Quiles v. Bradford-White Corp., No. 10-CV-747, 2012 WL 1355262, at \*7 (N.D.N.Y. Apr. 18, 2012); Malletier v. Dooney & Bourke, Inc., 525 F. Supp. 2d 558, 664 (S.D.N.Y. 2007) (holding that if the testifying expert had been allowed to relate the findings of another's expert's regression analysis at trial, the testimony would violate the hearsay rule—he would be relating the out-of-court statements of another expert, and those statements would be offered for the truth of the opinion); Simon v. Select Comfort Retail Corp., No. 4:14ev-1136 JAR, 2016 WL 160643, at \*4 (E.D. Mo. Jan. 14, 2016).

#### **CONCLUSION**

For the foregoing reasons, the Court should preclude the testimony of Kristin Kucsma.

PROSKAUER ROSE LLP

By: s/Joseph Baumgarten
Joseph Baumgarten
11 Times Square
New York, New York 10036
Attorneys for Defendant

November 20, 2021

### APPENDIX A

Case 1:17-cv-03392-VEC-SDA Document 320 Filed 11/20/21 Page 11 of 13 73 75 Kucsma 1 1 Kucsma 2 attorneys as counsel or partners? 2 research, no. 3 A. I did not do any research like that, 3 **Q.** Do you know whether any firms promote 4 no. people to non-equity partner before they are 4 5 Q. Did you do anything to research 5 eligible for promotion to equity partner? whether some firms are more likely than others to 6 6 **A.** Specifically, I don't know. hire laterals as counsel or partners? Would you agree with me that when an 7 7 Α. 8 No. associate becomes a partner at a large law firm in 8 Q. 9 Did you do anything -- do you know 9 some cases their salaries are raised sharply right 10 what the phrase "two-tier partnership" means? away, while in other cases they are raised 10 11 Α. Specifically, no. gradually over time? 11 12 Do you know that some firms have only 12 Α. Will I agree with that statement? I equity partners and other firms have equity 13 believe that's probably a true statement. 13 partners and non-equity partners? 14 14 And you assume in your scenario that 15 Of course. My parent company has Mr. Joffe's salary would be raised sharply right 15 16 equity partners and non-equity partners. 16 away, correct? 17 When you assumed in the Scenario A and 17 MR. JOFFE: Objection to form. Scenario B that Mr. Joffe would have become a 18 **A.** I assumed that his earnings would ramp 18 19 partner at a firm in the AmLaw 100 or AmLaw 200, up over a three-year period. 19 were you assuming an equity partner or a 20 Q. And in particular, in Scenario A --20 21 non-equity partner? 21 turn to page 16 -- your Scenario A assumes that MR. JOFFE: Objection to form. 22 Mr. Joffe's compensation in Alternative 1 would 22 23 Were you assuming that he would have have been \$545,594 in 2019? 23 become an equity partner or a non-equity partner? 24 24 Α. Yes. 25 MR. JOFFE: Objection to form. Q. 25 And that would have been an increase COMPUTER REPORTING NYC INC. COMPUTER REPORTING NYC INC. (212) 986-1344 (212) 986-1344 76 1 Kucsma 1 Kucsma 2 I based my calculations on the average 2 from what you had projected his last salary as 3 earnings of all partners at AmLaw 100 firms. answer an associate to be of \$368,894, correct? 3 So you based your calculation on the 4 4 Α. That is correct. 5 average compensation of all partners including 5 Q. And that projection assumes, equity partner and non-equity partners, correct? 6 therefore, that Mr. Joffe would have received a Α. 7 Yes. 7 47.9 percent increase in his first year as a 8 Q. Whv? partner, correct? 8 9 Again, I relied upon information in 9 A. I did not perform that calculation, Mr. Kamisar's report in which he noted that he, 10 but that sounds approximately correct. 10 11 Mr. Joffe, would have been well-positioned to --**Q.** And you then assumed that his salary 11 land a comparable position at another firm, and he 12 between 2019 and 2020 would have gone from 12 specifically noted counsel or partner position. 13 \$545,594 to \$806,934, correct? 13 14 Q. So he didn't distinguish between 14 A. Yes. equity and non-equity? 15 15 And that projection would be another 16 Α. Not in that conclusion or that 16 47.9 percent increase, correct? 17 opinion, no. Again, I didn't perform that 17 18 Q. And did you do anything to try to calculation, but that sounds approximately 18 19 determine whether any of the firms in the AmLaw 19 correct. 20 100 hire or -- withdrawn. 20 Q. How did you come up with that as your 21 Did you do anything to determine 21 projection? whether any of the firms in the AmLaw 100 promote 22

people to non-equity partner as a condition of

I did not specifically conduct that

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being promoted further to equity partner?

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MR. JOFFE: Objection to form.

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A. As I mentioned earlier, I took the

starting point of \$368,894 and I assumed that --

as I noted -- on page 8 of my report, that by

79 Kucsma Kucsma 1 1 January 1, 2022, Mr. Joffe's earnings would be 2 Mr. Kamisar refers to a two to 2 consistent with the average earnings of, in this 3 three-year ramp-up period in which the attorney's 3 particular scenario and alternative, partners for compensation is reduced to fund his or her buy-in 4 4 AmLaw 100 firms. 5 to the partnership. 5 6 Α. Correct. 6 So I simply then calculated the 7 compound average growth rate necessary to get him 7 Did you assume that Mr. Joffe's from the associate level earnings up to the 8 compensation would be reduced in the first two to 8 9 partner level earnings by January 2022, and there 9 three years? is an implied compound average annual growth rate 10 Α. No. Technically what Mr. Kamisar is 10 saying here is that the compensation would be 11 that happens in those years, which is probably 11 approximately equal to the rates you've mentioned replaced with equity in the firm. That's 12 12 technically what he's saying here. to me. 13 13 And why did you assume that he would 14 So overall in this case, a partner 14 Q. would be receiving that compensation. It's just 15 be earning the average of all AmLaw 100 firm 15 16 partners by 2022? 16 that instead of receiving it in the form of a paycheck he would receive it in the form of equity **A.** I base that on information provided by 17 17 instead. 18 Mr. Kamisar in his report. 18 19 Q. And you read that comment of Mr. Can you show me where in his report, 19 Kamisar stating that Mr. Joffe could have expected to where he said that would be a reasonable 20 20 assumption? 21 to earn the average of what equity partners earn 21 after three years of partnership? 22 MR. JOFFE: Objection to form. 22 23 MR. BAUMGARTEN: What was wrong with 23 No. I used that as a basis for the form? 24 assuming that Mr. Joffe's earnings would have 24 25 ramped up over a three-year period. 25 **MR. JOFFE:** The statement -- the way COMPUTER REPORTING NYC INC. COMPUTER REPORTING NYC INC. (212) 986-1344 (212) 986-1344 78 80 Kucsma 1 Kucsma 1 Well, why did you assume that he would 2 that you characterized what Mr. Kamisar said 2 3 have earned the average as of -- of equity 3 is different than what she said she adopted. 4 MR. BAUMGARTEN: I'm sorry. Could you 4 partners by 2022? MR. JOFFE: Objection to form. 5 read the last answer back and then my 5 6 I provided the quote in my report on 6 auestion. 7 page 7 from Mr. Kamisar's report, and I think I 7 (Record read.) read it into the record earlier as well. It's the MR. JOFFE: She didn't say that this 8 8 9 is a reasonable assumption. 9 first paragraph you see on the top of page 7 in my report. 10 Can you show me where -- what in Mr. 10 Kamisar's report you were referring to? 11 Q. What is it that Mr. Kamisar said? 11 He noted that: But for King & 12 There is a statement on page 16 of his 12 Spalding's termination of Mr. Joffe under 13 report where he notes that -- I believe you 13 referenced part of this earlier -- in some cases 14 circumstances alleged to be retaliatory, Mr. Joffe would likely have at least maintained his senior salaries are raised sharply right away, while in 15 15 16 other cases they are raised gradually over time. 16 associate position at King & Spalding and quite possibly have been offered a counsel or partner 17 Then Mr. Kamisar goes on to note: 17 position with the firm. Alternatively, he, Mr.

Newly minted equity partners are likely to see an increase in compensation, but they often experience an initial two to three-year ramp-up period, in which the attorney's compensation is reduced to fund -- and so on.

So I relied on that two to three-year 24 ramp-up period referenced by Mr. Kamisar, and I chose to use the three-year ramp-up period. 25

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Joffe, would have been well positioned to land a

indicate or suggest that Mr. Joffe would have

comparable position at another 100 or 200 -- AmLaw

**Q.** Where in Mr. Kamisar's report did he

earned the average of what equity partners earn at

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100 or 200 firm.

AmLaw 100 firms by 2022?

83 Kucsma 1 Kucsma 1 2 MR. JOFFE: Objection to form. 2 **Q.** And so your average included the 3 Α. Mr. Kamisar noted that Mr. Joffe guite 3 average of the 81 equity partners at Wachtell 4 possibly would have been offered a partner 4 Lipton, the number one firm in this ranking? position. He then made reference to AmLaw 100 or 5 5 Α. Yes. 200 firms, and he also made reference to a 6 Q. 6 Did you make any attempt to exclude 7 three-year ramp-up. 7 firms at the high end or the low end? 8 And those are the pieces that I used 8 Α. No. in part to develop the framework in my report. 9 Q. Was that based on what you understood 9 10 Did you rely on anything else other 10 Mr. Kamisar's opinion to be? 11 than what you've testified to for -- in making the 11 There was no basis for me to exclude assumption that Mr. Joffe would have earned the 12 12 any firms. The information I had was simply that 13 average of partners by 2022? Mr. Joffe, again quite possibly, would have been 13 14 Α. No. offered, could have been offered a position as 14 15 (Defendant's Exhibit 59, Document 15 counsel or partner within the firm. 16 headed The Payout Picture, marked for 16 Alternatively, he would have been well 17 identification, as of this date.) 17 positioned to land a comparable position at 18 Do you know what Exhibit 59 is? another AmLaw 100 firm. There was simply no basis 18 Α. 19 This is a document that includes 19 for me to exclude any of the firms on this list. 20 information for the average compensation of all 20 **Q.** So the compensation at Wachtell, the partners for the AmLaw 100. 21 number one firm, was counted equally in computing 21 22 And if you look at your report, page 22 the average with the average at Lewis Brisbois, 23 7, you refer to, in talking about Scenario A, which is the number 100 firm? 23 24 Alternative 1, annual earnings in that alternative 24 Α. Yes. are established at \$1,495,020 in 2017 dollars Q. 25 And did you make any adjustments for COMPUTER REPORTING NYC INC. COMPUTER REPORTING NYC INC. (212) 986-1344 (212) 986-1344 82 84

Kucsma

the fact that Wachtell has zero non-equity 3 partners and Lewis Brisbois has 565 non-equity

partners? 4

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5 Α. No. Q. 6

In preparing your report, did you 7 notice that none of the top six firms, Wachtell, Paul Weiss, Sullivan & Cromwell, Cravath, Davis

Polk and Simpson Thacher, did you notice that none of them have any non-equity partners? 10

**A.** I may have noticed that. I certainly reviewed the list. It's very obvious they have no equity partners, so I probably did notice it at some point.

**Q.** Did you do anything to take account of that in your calculations?

No. I simply took an average of all 18 of the average compensation figures across all partners.

**Q.** In taking the average you just added up the totals and divided by 100, right?

MR. JOFFE: Objection to form.

Α. Yes, I did take an arithmetic average.

Q. That doesn't require any expertise,

does it?

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### Kucsma

based upon the average compensation of all partners at AmLaw 100 firms.

And then you cite the source.

Is Exhibit 59 the source?

This -- does have information, as I said, for compensation of all partners in 2017.

I don't believe the document I have looked exactly like this, but this seems to be information, again, regarding 2017 compensation for all partners in the AmLaw 100.

Q. Is the document you have that you consulted in your packet?

> Α. Yes.

Q. Do you have that in front of you?

Α. Oh, no, I did not bring it with me today, no.

Q. But do you believe this is the information that you used?

**A.** This certainly is information for compensation for all partners in 2017.

Q. And so you took the -- you added up the average of all of the averages and then computed an overall average?

> Α. Correct.

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